



# Most Reliable HBA

FC HBAs with 7.66 Million MTBF and 5 Year Warranty

## Industry Challenges

Enterprise IT managers face the challenge of providing reliable storage area network (SAN) infrastructure that ensures continuous access to mission critical data. Providing constant data access gives business operations a competitive edge over their competition. To achieve continuous availability of data, enterprise storage infrastructure must ensure the highest level of reliability with near zero downtime. In a SAN infrastructure, the FC HBAs provide critical connectivity between the storage devices and the servers. FC HBA downtime not only increases maintenance costs, but more importantly, causes significant business loss when mission critical data becomes unavailable. To prevent storage system downtime, IT staffs need the most reliable FC HBAs in the industry.



## QLogic Advantage

QLogic FC HBAs offers the industry's highest level of reliability unmatched by any other vendors. QLogic delivers the following advantages:

- 7.66 million hours Mean Time Between Failure (MTBF) based on accumulated operation hour for the QLA2340 series 2Gb FC HBAs
- 99.99% uptime based on 7.66 million MTBF
- Backed with a free five year extended warranty for the qualified 2Gb and 4Gb FC HBA models
- Expect same or better reliability for the SANblade Pro 2400 series 4Gb FC HBAs based on our track record in reliability
- Lower total cost of ownership (TCO) due to reduced maintenance costs

## Competitive Shortfalls

Most HBA manufacturers offer limited warranties that expire in one to three years.

- At least 34% lower warranty than QLogic's 5 year warranty
- Offer extended warranties, but at a significant cost
- At least 32% lower MTBF than QLogic's 7.66 million MTBF